



June 2010

Dear Friend,

We hope you can join us for the **first ever** joint Solid Waste and Recycling conference between South Dakota and North Dakota. This year's conference, "Waste in the Wild West", will be held at the Best Western Ramkota Hotel in Aberdeen, SD from September 14th – 16th. It will be South Dakota's 20th annual conference and North Dakota's 15th annual conference.

You are invited to display your products and/or services to the "Dakota's" solid waste management decision-makers. As an exhibitor at the symposium, your booth space will include admission for one person (includes all speaker sessions, tours and meals). Membership dues will be separate from the booth rate. The **early bird exhibitor fee is \$350 by July 15th for members**, \$450 for non-members or \$400 for members and \$500 for non-members after this date until August 27th.

Due to the size of the show, **there are a limited number of booth spaces (first come – first reserved basis)**, so you'll want to be sure and register **as soon as possible** to guarantee a booth space (or call after July 15 to see if there are any spaces remaining). The exhibitor registration form is enclosed. Membership applications for both organizations are also enclosed. On the back of the applications, you will find a list of SDSWMA and NDSWRA members, including the 2009 Exhibitors and Sponsors. If you are unable to make it, please consider "stuffing your stuff" (sending us brochures/flyers to be placed at the registration table for attendees to pick up). **Sponsorship** opportunities abound (see the back side of this form) be sure to mark which level/item you plan to sponsor on the registration form. Hotel information is also located on the reverse side. We will be accepting checks only; no credit cards at this time.

Join us for a golf tournament on Tuesday, September 14th. Golf registration includes green fees and a cart. A vendor social kick-off will take place on Tuesday evening in the exhibit hall. Tours will be available Tuesday afternoon and Wednesday afternoon. See the registration form for details and **please indicate the number of people attending each event**.

For more information about the conference, please visit our Web sites or contact us below. We look forward to seeing old friends and new faces in Aberdeen!

Sincerely,

Carolyn L. Trautman

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2010 Solid Waste & Recycling Symposium

EXHIBITOR INFORMATION

- Location and Rates:** **Best Western Ramkota Hotel (all sessions will take place here)**
1400 8 Ave. NW, Aberdeen, SD 57401; Reservations: (605) 229-4040
Exhibitors qualify for the block rate of \$84.99 plus tax (if reserved by **August 13; rates/availability are not guaranteed past this date.**)
Ask for SD Solid Waste Conference block of rooms.
- Additional sleeping rooms have been blocked for \$74.98 plus tax at the Super 8 North (605) 226-2288 and Super 8 East (605-229-5005) for Sept. 13, 14 & 15.
Ask for the SD Solid Waste Conference block of rooms **by August 13.**
- Exhibitor Fees:** Exhibitor fees are \$350 for members/\$450 for non-members by July 15th, or \$400 for members/\$500 for non-members after this date/until August 27th. Fees include a 10' x 10' booth space, 6' table, chair and registration (tours, social, meals) for **one** representative. **Membership is not included in the booth fee; please complete/enclose the membership form if you wish to be a member of (or renew with) either or both organizations.** Additional associates with your booth will be \$75/person (includes all conference functions). Electrical outlets are available; bring your own drop cord. If you wish to display equipment outside, please contact Carolyn at (605) 216-3256. Please consider the sponsorship opportunities listed below. If you cannot make the conference, consider placing your brochure/flyer on our registration table (mark "stuff your stuff" on the registration form for \$100).
- Set-up/Tear-Down:** Set-up is anytime Tuesday, Sept. 14th, until 3 p.m. (sessions will begin Tues. a.m.) First Come – First Reserved. Tear-down is anytime after 10 a.m. on Thursday, Sept. 16th.
- Tuesday Events:** Join us for golf on Tues., Sept 14th at 1:30 p.m. (Rolling Hills Golf Course) The fee is \$45/person and includes 9 holes and a cart. Tours will also be offered on Tuesday afternoon (1:30 p.m.), along with a vendor social (4:30 p.m.); see the registration form for details. Be sure to mark how many people will be participating in each.
- Door Prizes:** If your company or organization has any promotional items to give away, please bring them along. Please consider donating a larger item for our **Live and Silent Auctions**; proceeds will go to scholarships available to members and their children. Auction items can be placed at your booth on Wed.

Sponsorship Opportunities for the 2010 Conference

We would greatly appreciate if you would consider the following sponsorship opportunities when you register for the 2010 conference. **All levels will be recognized on conference printed materials, be introduced at their sponsored event and recognized on event postings.** We thank you for your valuable and continued support. Please mark one of the following on the registration form:

\$1,000 Meal Sponsor: Includes a free booth, "stuff your stuff", your logo on the attendee tote bag. Please indicate which day (Tuesday lunch, Wednesday lunch or the Wednesday evening banquet).

\$600 Bag Sponsor: Includes your name on the attendee tote bag; and a "commercial" during the sessions.

\$400 Break Sponsor

\$300 Speaker Sponsor

\$200 Golf Tournament Sponsor